



Vaibhav Srivastava

Chief Revenue Officer



As Chief Revenue Officer (CRO) at Innova Solutions, Vaibhav Srivastava is responsible for driving client growth, leading strategic initiatives, and accelerating innovation for the company's technology solutions business.

With over two decades of industry experience, Vaibhav brings a proven track record of driving business growth while building strong client partnerships. His expertise includes developing a collaborative global delivery ecosystem by leveraging industry partnerships with hyperscalers (AWS, GCP, Azure) and leading platform providers (SFDC, Appian, UI Path, and Pega).

Vaibhav is committed to helping Innova's clients embrace emerging technologies and drive measurable success across their organizations. Before becoming CRO, he served as President of Industry Verticals and played a pivotal role in expanding Innova's global presence. Under Vaibhav's leadership, the company deepened existing client relationships and served as a trusted digital transformation partner to leaders in healthcare, insurance, retail, and other sectors.

Prior to joining Innova, Vaibhav held senior roles at large system integrators, where he led teams focused on business growth, client satisfaction, and employee engagement. His technical expertise has been instrumental in driving major digital transformations for top enterprises across the U.S.

Vaibhav resides near Atlanta, GA, with his wife and two children.

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